



Kingdom Bank

Business Development Manager

A Bank on a Mission

Since new ownership in 2020, Kingdom Bank has been rapidly growing. Churches and Christians across the UK are increasingly looking to us because they want their savings to fuel gospel mission and not just sit in a standard high-street account. We're becoming the go-to bank for evangelical churches, Christians and Christian-led businesses, and we're just getting started!

Are You Our New Business Development Manager?

To help drive this growth, we're seeking an experienced Business Development Manager to join our Marketing and Business Development Team. Because this role represents a Christian bank serving the evangelical church, there is an Occupational Requirement for the successful candidate to be a committed Christian.

A Small Team With Big Impact

We're a close-knit team of around 60 people – small enough that every individual can shape the Bank's direction. Our culture is hardworking, warm, informal, and passionate about making Jesus known.

We trust our people to balance flexibility with responsibility, support one another, and deliver excellent service for our customers. And we invest in our team through training, development, and opportunities to grow and progress.

ROLE

To drive new business growth for Kingdom Bank with a focus on the Bank's insurance brokerage offering to churches, charities and Christian-led businesses. Building a pipeline of church, charity, and SME leads through proactive outreach and relationship cultivation. The post holder will oversee handover of qualified leads to the appropriate teams for quoting and conversion whilst upholding the Bank's three priorities of Quality, Culture and Growth.

When you'll work

35 hours per week (part-time hours may be considered to a minimum of 16 hours), generally expected to be worked Mondays to Fridays and between 8.30am and 5.30pm. Working pattern to be agreed with the line manager under the Bank's flexible working policy.

27 days paid holiday (excluding bank holidays), and the opportunity to purchase additional holiday up to a maximum entitlement of 32 days per annum.

Where you'll work

A requirement for this role is for at least one office-based day per week, but with a minimum expectation of at least two office-based days per month in accordance with the Bank's flexible working policy.

The Bank's office is located at Media House, Padge Road, Beeston, Nottingham, NG9 2RS, and remote workers are responsible for covering commuting and accommodation costs when attending the office.

Salary & Benefits

Salary, dependent on skills and experience, between £35,000 and £45,000.

Salary sacrifice pension scheme: 9% of salary (up to £50,000) on an unmatched basis and up to 4% of total salary on a matched basis.

Other benefits in accordance with the Bank's People Policy on completion of probation, including travel loan scheme, electric vehicle salary sacrifice leasing scheme, payroll giving scheme, additional holiday purchase, private medical insurance and death in service benefit.

Probation

The post is subject to a six months' probation period.

Occupational Requirement

This role has been assessed as carrying an Occupational Requirement for the post holder to be a committed Christian

Closing Date

Sunday 11 January

Interview Date

End of January

If you believe that you have the skills and the passion to join the Kingdom Bank team, please download the Application Pack and complete the application form for this role on our website www.kingdom.bank/vacancies.

If you need further information, please email people@kingdom.bank. We look forward to hearing from you.